MINUTES AGM BILO BAR CLUB 04/11/2005

APOLOGIES: Mr. B Beck, Mr.& Mrs. A & L Jones, Mr. & Mrs. K & J Hal,

MEETING OPENED 10.00AM Chairman Mr. A Lucas

Before the first agenda item of the meeting, Mr. Lucas requested that the previous minutes record his thanks to M. Mulcahy for his work on the Melbourne Cup day.

MATTERS ARISING FROM PREVIOUS MINUTES

J Keir would like a typo error corrected from the previous minutes. Mr. Beck's correct name is Bernard.

D Neaves, with regard to resolution 7.2, would like it noted that a dollar amount of \$3,000.00 was not recorded in the previous minutes. He also would like it recorded in the minutes that the resolution 7.2 was not in accordance with the current Bilo Bar constitution. A Lucas accepted the correction to the minutes.

G Stevens, further to D Neaves comments, with respect to the Chair, what he is saying is that the motion is in breach of the Constitution which clearly states that the Trustees are responsible for all payments of Trust funds. Although the motives for voting for the resolution were appreciated, the Club is need of strong constitution. Examples of the Trustee money not being well spent were given by Mr. Stevens to the meeting: at one stage there were three (3) bank accounts operating, personal and entertainment expenses were being paid from the Trust

Fund. Mr. Stevens stated that we either stick to our constitution or we don't.

A Lucas suggests that these are matters from the past and that he was unaware that these matters had occurred and that it is not occurring today. Expenses paid out by J Pryme and I to the kindergarten was out of our own pocket but think that the Club should pay also and that at the previous meeting an amount of \$3,000 over 12mths was voted for. Last year we actually only clamed back \$1200. Mr. Lucas put to the meeting that if we felt that he was doing the wrong thing, then they should speak up. I would like some support or alternatively if some one else would like to step up and come over four times a year to check supplies of the kindergartens and to ensure they are being looked after. 6 Stevens states that it was being done in the past by himself. Mr. Lucas asks why are the supplies low? Mr. Stevens suggests that we are not questioning what is being done but that the Resolution made at the previous meeting was not within the Club constitution which also state that any amendments be in writing prior to 1st March each year and therefore the matter should not have been voted on.

J Nadel stated that in any organization it is important to have discipline and we created the Constitution and it must be upheld. He insists that the Chairman must listen to members and to spend his own money if he wishes and if he did not want to the money must come from the Trustees, if he didn't like that he should resign.

N Hogan says that we all voted in support of the Grand Bilo at the previous meeting.

R Louis states that we voted for \$3,000.00 for next 12months only and not per annum.

From the floor – the question do we have the right to ask the Trustees to endorse the expenses. D Neaves suggested that yes that is the correct course of action not as per the resolution. G Stevens suggests do we want to change 10.c of the Constitution? General consensus from the floor was No. G Harvey said that not everyone would know what 10.c was. G Stevens finds it disappointing that there are so many members who have not looked at the Constitution as it is available to all on the Bilo Bar website and as also pointed out by R Louis it was on the notice board outside the Duty Managers office along side the programmed for each reunion.

The Chairman asks for any other matters arising from the previous minutes.

From the floor there was a question regarding the motion to supply toothbrushes/paste to the kindergartens. This motion was defeated at the meeting.

J Keir gueried the possibility of government grants for the kindergartens. The General Manager replied that the government was not interested at the moment. He was asked if he could pursue this matter further. It was suggested that a letter be drafted to the person in the Education department in charge of kindergartens. Brief discussions were had regarding the payment of superannuation to the kinder teachers. The Club may be liable to pay superannuation from 1.7.2005 and maybe back pay from 1991. It was suggested from the floor to give an annual donation instead of being the employer as the attendances at the kinders was low. B Hancock informed the meeting that any casual employee until 1,7,05 was exempt from super, but after that date all employees and contractors are entitled to 9% super. It was noted that there are wages records and cannot say that we were just donating. Teachers have already asked for super to be paid. A Lucas believes that the club may be in breach of the law and that a legal opinion should be sought as to the status of the Club. Motion by R Loius that the Trustees along with the assistance of the Shanari-La's Filian Resort seek written legal opinion of the legal status of the Bilo Bar Club and the legislative requirements it must comply with. Seconded J Nadel. Motion carried unanimously. There were no further matters arising the Chairman moved to the next item:

TRUSTEES REPORT

- 6 Stevens had prepared a year to year comparison for the meeting.
- The kindergarten teacher's wages had increased to them now receiving \$45.00 per week which equates to \$2.25 per hour, making the yearly wages \$17415.00 for all teachers. The teachers also presented some outlandish fringe benefits requests.
- None of the teachers are actually qualified. Attempts were made but none were successful.
- An inspection of the kinders was made by the hotel engineer and it is hoped that this would continue.
- No expenses to the hospital,
- Coconut income increased.
- Other income received detailed to the meeting.
- Subscription income was down from \$26,000 to \$13,000. Discussion ensued as to how we could possible get more subscriptions paid. Although members are staying at the hotel not all are paying the \$20 fee. The biggest problem seemed to be how remind and collect the fee. No strategies discussed gave a better result than present. The General Manager suggested it could be charged to the room when a booking was made. A Lucas asked if anyone knew exactly how many members there are. Based upon fee income some 650 financial. Some members have also found that it took more than one attempt to pay the fee. N Hogan When new members are inducted are they made aware of the annual fee? If not, perhaps they could be informed before they are inducted.
- The Bilo Bar website is not doing well and needs constant updating.
- The idea originally for the \$20 sub was to cover the teacher's wages in the kindergartens.
- A Lucas the question of how many members still had not been answered. R Louis states that as per the Constitution membership ceases if fees are not paid before October each year.
- In the bank at present we have \$76846.00.

G Stevens announced that this will be his last report as Trustee and has immense pleasure in helping the Club

Motion to accept the Trustees Report was moved by J Nadel and seconded by R Louis. Motion carried

GENERAL MANAGERS REPORT

- Construction contracts are ready to sign for the Chi Spa and six bures to start construction in November 2005.
- Davui Hall construction slowed due to water main/geysers that moved a 12inch thick slab of concrete. Expected completion is now July/August 2006.
- No plans yet for bowling green,
- \$40million spent on renovations resulted in 21,000 rooms out of service for the year.
- 73% occupancy achieved best rate since opening.
- New Davui Hall will give hotel largest convention facilities in South Pacific. Will generate employment and greatly increase income eg. Black Marlin average \$2-3000 per week, with 100 convention attendees the average jumps to \$7,000.
- There is a big problem with staff comparing their wages with that
 of Australia.
- Utilities and the costs of hotel food are more expensive than Australia and most items have to be imported.
- Refurbishment of the Lagoon and Golden Cowrie restaurants and Black Marlin bar expected to cost \$1.5m U.S.
- During the past 10mnths he has found it very interesting. He now understands why we return to the hotel - the staff at the hotel.
 He reported on the BiliBili races were the hotel staff blitzed the opposition.
- The hotel has a very strict food quality control in place, and would encourage guests to remain at the resort restaurants. All of the food related illnesses were the result of guests eating outside the resort.
 - The website is a costly issue and he is hoping to be able to link it with Shangri-La's Filian Resort website.

ELECTION OF TRUSTEE

Retirement of Gavin Stevens. One nomination was received - Ray Louis. Carried unanimously.

2006 REUNIONS

A Lucas encourages attendance of the 25th birthday of the Bilo Bar and 15th birthday of the Davui on the 19th May, 2006.

The reunion dates are 18/5/2006 to 31/05/2006

October reunion dates 29/10/2006 to 12/11/2006

The Chairman wishes to thank the following members: Betty Curnow who raised \$600 from the sale of Betty's Bears, Barry & Lorraine Hancock, Mike & Vicki Mulcahy, Allan & Judy Steele, Fran Bromage, Edna Whiting & Christine Maddison, Grea Broom, and Graham Harvey (Coconut collection).

OTHER BUSINESS

A hospital visit was made by Edna Whiting & Betty Curnow some members and they asked if an air conditioner for the out patients at the hospital could be considered. Suggested cost would be \$800.00. but consensus from the floor suggested the air conditioner would need to be a large one and that the cost could be much more. Coral Coast hospital fund will be asked to fund and if they decline the Club will look at it again.

The General Manager suggests that there is also a great need for a new x-ray machine.

A Lucas re Picnic day with kinder kids was a great success again and complimented a first time hotel guest who purchased \$100 worth of mollies for the kids.

Noel Rugg from New Zealand wished to express his personal views that the Bilo Bar Club was originally a rewards club for returning guests. He now sees it as a charity club and that members link the \$20 fee to loyalty benefits and not charity payments He feels that the continuation of the club lies with the children of members. We are the hotels greatest ambassadors and are extremely passionate about the resort.

There was also a member, Christine Maddison, who was unhappy with the lack of service from Saks tours.