MINUTES OF THE ANNUAL GENERAL MEETING OF THE BILO BAR

HELD 08/11/2018 AT SHANGRI-LA FIJIAN RESORT - OPENED 10.00AM BY CHAIRMAN BARRY HANCOCK - Attending members as per attached list.

Address by GM Francis Lee, Francis thanked everyone for their continued patronage & a report given on the Hotels Projects;

Embrace project for children living with cancer, last event was the WOW charity walk on 19th Oct & next event Xmas tree of hope.

Community project - last event was eye test & glasses for Cuvu community, also 120 children attended a rugby clinic for 5 schools covering health & wellness, also a primary school golf training day was held at the resort and a kindergarten day in July with 120 attended to hear senior health education officer. Sanctuary project – Heritage in Young Hands in conjunction with Sand Dunes National Park & 5 local schools.

Kidney Health awareness building project, half cost by resort & half contribution by club Barry to talk latter on this. It is a Dialysis & treatment centre as well as education for general public in the area, all to be made possible by this building.

Water tank for local school was also provided as part of Shangri-la social responsibility programme.

Renovation report,

Its been a long time coming, I was asked to leave a new resort high in Tibet (3200m AGL and the oxygen is much nicer here) to come to Fiji to oversee the completion.

Laundry rebuilt & finished May 2017

Lobby/Reception completed Dec 2016 BBG completed April 2017

Staff facilities renovated Aug 2017

Causeway Bridge upgrade completed Sept 2017

Golden Cowrie completed Dec 2017

Lagoon wing blocks 1 to 5, 180- rooms & ramps completed Jan 2018

Re-roofed little chiefs block

Ocean Wing blocks 1 to 6 completed July 2018

Ongoing Renovations;

Takali Restaurant & Black Marlin/Tiki bar work, Ocean Bures, Beach Bures & Chi spa area, re-roof the rest of the buildings & Reef Wing block A & B, 72 rooms renovation & outside café alfresco these last two to be adults area a little bit more costs for these also have different benefits – all of these will be completed Dec 22 or else my head is on the chopping block. I expect some rectification works but I want to emphasize its not easy to do this type of works. The level of our restaurants/bars will be the best in Fiji, I know we are not the top in rooms but the remainder will be the best in Fiji.

We have a new Director of HR, new Engineer Director & new Director of F&B. Business outlook, since Mid 2018 we have had lots of familiarization tours & all positive, increase in last few months is tracking to be the best for many years. I hope to see you all next year, I would like to thank the Bilo bar members and committee for all the help with the local community & thank Alan & Judy for the painting hanging in the Golden Cowrie lounge.

B Hancock then declared a quorum present, apology & attendance list is being circulated.

<u>Approval of Minutes</u> - Minutes of the 2017 AGM, as circulated, moved B Hancock seconded David Neaves that minutes be approved, carried.

Business arising , nil

Report from Trustee/s

Mike Mulcahey on Scholarships, over 80% of recipients going onto university some 23 of the original 28 students.

Ray Loui – a written report on Kindy's gven by Barry, Dept Education taken over 15/01/2018, they pay all wages etc we do small maintenance, total costs not more than \$7500 pa, Spoken to all teachers who are happy and on public servant wages, attendances all good, but only 5-6 year old are eligible, 4-5 year old not sponsored by Government, no way of helping those due to restrictions placed on schools even special passes needed to go to a school in school hours. Meeting with Education Director in Feb enforced this position. With our names on the buildings we want to maintain the standard.

Sue Brett presented financial report,

\$50k transferred to term deposit as not as much demand on cash due to no wages etc, questions asked of the members with Alan Steel queried staff assistance ? this was \$5k for cancer treatment of head of housekeeping staff member going to India for operation and she appears well, Hotel also put in a large sum. Also Una daughter of Joe from the Fleet Lady passed away at age 39 & we contributed to funeral & her children, she was on the front desk with the big smile.

Balance was sponsorship for staff charity run via Dee.

Cracker night raised \$1600, Cup raised \$10385 thanked Kevin and all the helpers on the cup and fireworks night. Coconut report from Pete \$1234.55 for the week.

David Neaves reported on changes to admin in hotels backroom. Motion to leave membership fee at \$50, proposed G Harvey, seconded Sue Brett, carried. Report on Special Olympics for Fiji schools and the 3 children from the Sigatoka special school being selected for the world championships, they may need sponsorship to the tune of \$1650 each for training & equipment, Francis Lee is going to coordinate with the principal and the trustees have agreed in principal.

Election

Barry Hancock declared re-elected as no other nominations received for the position of Grand Bilo. Nominations for trustees; Graham Harvey and Sue Brett received, declared elected as no other nominations received.

Motions;

Barry Hancock - building previously approved for Sea Scouts was held up with receivership of builder, we didn't incur any costs, new quotes in, but since then it has come to light that kidney disease in the population especially the younger ones is a major problem, a New Zealand doctor here on leave looked after a child near death in Fiji and kept him alive for 2 years, he never returned to NZ and has stayed in Fiji in kidney research and is able to fund & run a local clinic operation, to this end I would propose that we drop the Sea Scouts and change the building to the "The Fiji Kidney Research & Diabetes Foundation Sigatoka Branch". There would be a nurse and dialysis machine, quote for building is \$92k our share \$46k, we just build the building, not contributing to any running costs or equipment costs.

Judy Steel queried if its 24hr facility, does need a generator/UPS etc what happens to Sea Scouts, Barry replied that he doesn't know operational matters & as response wasn't great from Scouts it was felt they are not a worthy project.

Barry reported It is going to be located beside the local coffee shop near the railway station, land owned by Mahina and they have agreed to lease, further questions on running costs and reiterated no ongoing costs.

G Harvey spoke on looking at operating cost donations in the future, agreed to possibility.

Question from the floor - is its freehold land ? as already discussed its owned by a company that is one of the most wealthy in the area, the provincial council overseas matters such as this. We are donating this money to the government just like the kindergartens.

No further discussion, the motion was formally nominated Judy Steel, Seconded Ken Cerno, carried.

General business

Barry reported on Ray Loui, he has had major operations on his leg with one not going to well, Alan Steel was asked to come forward & read a letter to the club by Ray, this was done & warmly received.

Barry Hancock proposed that Ray Loui be nominated for Life Membership of the club given the years of work & service he has done, this was seconded Allana Hancock, question from the floor by Alan McCudden that Ray be made an honorary Grand Bilo, this would need a constitution change and having two office bearers one of which isn't elected simply wouldn't work, no further discussion, the motion was carried.

David Neaves asked the meeting to formally record those members that have in the past had the status of life member bestowed but they have not been formally recorded, the meeting agreed that Noelene Hogan, Alan Lucas, Ron Jones, Al Wyman, Barry Hancock were noted as being life members.

Question from the floor by Alan McCudden as to kindergardnes do we now have to pay insurances etc ?, no now controlled by Govt, and, why are we paying maintenance ?, it was decided by members last year that we maintain the building in good condition.

Any causes of merit that members think worthwhile please put forward to the trustees.

Ken Cerno on the provision of cyclone contingent money, he was informed \$30k kept aside, it is in a term deposit, it was in the minutes of a few years ago.

Alan Steel on possible cyclones, does the trustee have power to pay out funds without reference to members, yes.

Jenny Lonavick, how can members get more communications during the year & give ideas. Time to put out newsletters is an issue, we cant use emails due hotel privacy.

A member who was Davui founding member reported on non readable emails and the 6 visit rules at the time, are we making it too easy, what statistics are kept on bilo bar visitations ? Barry went into changes made by the hotel to drop it down to 3 visits, numbers were dwindling at 6 visits and no new young members were coming through, we need younger people to take on the role.

G Harvey talked on promoting hundreds of bilo bar members and his own children and he sees many of them coming back each year, if we only get 50% that's a good result.

Allana on her 54th trip, many of her friends come back every 2nd year, discussion ensued with no result.

Greg Meedham reported our web sites have improved greatly in last few months, the web site is what I use, facebook is not his favourite medium, Andrew Neaves responded, on facebook isues but with

wordpress now automatically pushing it out to all forums/sites it shouldn't be an issue going forward. Bilobar.com is our official site. Members talked about emails but we don't have access to all. Members also talked about emails to default hotel emails but no answers, lowana to look at this.

Barry did reiterate that newsletters have gone to email contacts but many haven't received them due to IT issues, Andrew Neaves brought up that you can subscribe to updates on the web page.

Andrew Neaves thanked everyone for the help with the 2018 Bilo Bar reunion and would like to do the same for next year, approved.

Barry talked on the newer trend of members only staying 8 days not 14 days and the effect this has on the re-union. He thanked everyone, re-union for 2019 is 28/10 to 09/11, rates no set yet, expected April 2019.

Declared closed 11.23am